

POSITION: BUSINESS DEVELOPMENT MANAGER (#218311E)**LOCATION: WESTBOROUGH, MA**

Will identify opportunities for campaigns, services, and distribution channels that will lead to an increase in sales. Identify decision-makers within the client organization and set up strategic meetings to help understand requirements and align future goals. Present new products and services and enhance existing relationships. Arrange and participate in internal and external client debriefs. Work with technical staff and other internal colleagues to meet customer needs after completing evaluation. Attend industry functions, such as association events and conferences, and provide feedback and information on market and creative trends. Present to and consult with mid and senior-level management on business trends with a view to developing new services, products, and distribution channels. Achieving both Personal and Team Sales Goals (Quarterly/Annually) while ensuring that each client is 100% satisfied with the eClinicalWorks product during the lifecycle of the software. Identify opportunities for campaigns, services, and distribution channels that will lead to an increase in sales.

REQUIREMENTS:

Master's Degree or foreign equivalent in Computer Science, Information Management Systems, Engineering Management, Engineering, BioInformatics, Business/Health Administration, Information Science & Technology or related field plus two (2) years of experience in the Software Industry including experience with EMR Systems.

Please reference Job Number 218311E when sending resumes. Please mail resumes to: HR, eClinicalWorks, LLC, 2 Technology Drive, Westborough, MA 01581.

POSITION: ENGINEERING MANAGER (#238352E)**LOCATION: WESTBOROUGH, MA**

Will read/review/contribute FS and translating it into a work product. Write and test high-quality code with testability, readability, edge cases, security, and errors in mind. Responsible for organization's monitoring philosophy and the operational data. Design functions that are aligned with the overall architecture with scalability, maintainability, readability, reliability, and security. Participate and contribute to sprint planning activities in the agile framework. Participate regularly and contribute meaningfully to RCA/CAPA and other safety activities. Responsible for coaching, development, and career management, setting performance expectations, career planning, performance reviews, managing low performers, compensation reviews, and promotions. Understand Health IT regulatory standards and requirements.

REQUIREMENTS:

Master's Degree or foreign equivalent in Computer Science, Computer Engineering, Management Information Systems (MIS), Computer Applications, Information Technology, Engineering, Information Systems or related field plus two (2) years of experience in the Software Industry including experience in a leadership role.

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